

# THE HARTFORD FACT SHEET

## KEY FACTS

- Founded: 1810
- Employees: Approximately 17,400
- Headquarters: Hartford, Conn.
- Website: [www.thehartford.com](http://www.thehartford.com)

## FINANCIAL HIGHLIGHTS

(as of 12/31/2015)

- 2015 Revenues: \$18.4B
- Shareholder equity: \$17.6B

## MARKET RANKINGS

- No. 4 commercial multi-peril carrier, based on direct written premiums<sup>1</sup>
- No. 2 workers' compensation insurer, based on direct written premiums<sup>1</sup>
- No. 7 in P&C commercial insurance<sup>1</sup>
- No. 11 in total personal lines<sup>1</sup>
- No. 3 in fully insured disability inforce<sup>2</sup>
- No. 6 in fully insured disability sales<sup>2</sup>
- No. 8 in group life sales<sup>2</sup>

Hartford Mutual Funds achieved high rankings in Barron's Best Fund Families of 2015<sup>3</sup>:

- 6th Best Fund Family Overall
- 4th Best Fund Family for U.S. Equity
- 13th Best Fund Family for Tax Exempt Bond
- 19th Best Fund Family for Mixed Equity

## ABOUT THE HARTFORD

With more than 200 years of expertise, The Hartford (NYSE: HIG) is a leader in property and casualty insurance, group benefits and mutual funds. The Hartford sells its products primarily through a network of independent agents and brokers, and for more than 30 years has been the only nationally endorsed direct auto and home insurance program for AARP's 37 million-plus members. The Hartford helps its customers prepare for the unexpected, protect what's most important to them and prevail when the unforeseen happens.

Throughout its history, the company has delivered on its promises to agents, brokers and customers, insuring some of the nation's most historic construction projects, such as the Golden Gate Bridge and the Hoover Dam. The Hartford has also paid claims related to some of America's largest disasters, including the San Francisco Earthquake of 1906, the September 11 terrorist attacks, and more recently, Hurricane Katrina and Storm Sandy.

More information about the company and its product offerings is available at [www.thehartford.com](http://www.thehartford.com). Join us on Facebook at [www.facebook.com/TheHartford](http://www.facebook.com/TheHartford). Follow us on Twitter at [www.twitter.com/TheHartford](http://www.twitter.com/TheHartford) and on Instagram at [www.instagram.com/TheHartford](http://www.instagram.com/TheHartford).

## 2015 P&C WRITTEN PREMIUMS

TOTAL PREMIUM: \$10.6B

### P&C COMMERCIAL

TOTAL \$6.6B

Small Commercial: \$3.4B

Middle Market: \$2.4B

Specialty: \$838M

Other: \$35M

### PERSONAL LINES

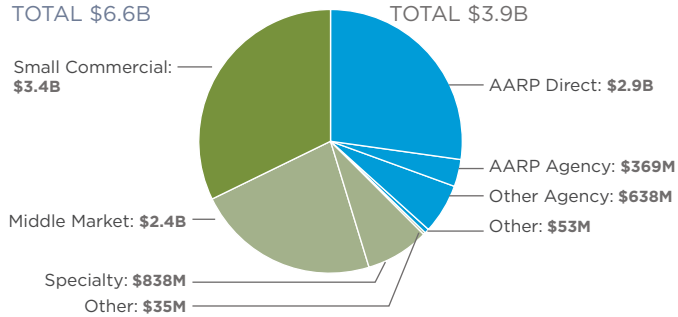
TOTAL \$3.9B

AARP Direct: \$2.9B

AARP Agency: \$369M

Other Agency: \$638M

Other: \$53M



Group Benefits fully insured ongoing premiums: \$3B

Total Mutual Funds segment assets under management: \$91.9B

## THE HARTFORD'S BUSINESSES

### Business Insurance

- Workers' compensation
- Property
- General liability
- Professional liability
- Auto

### Personal Lines

- Home
- Auto
- Renters
- Umbrella

### Employee Benefits

- Group disability, life and AD&D
- Absence management
- Voluntary benefits, including critical illness and accident
- Group retiree health

### Mutual Funds

- Equity, fixed income and asset allocation funds subadvised by Wellington Management



continued

FINANCIAL STRENGTH <sup>4</sup>	A.M. BEST	MOODY'S	S&P
Hartford Fire Insurance Company	A+	A1	A+
Hartford Life Insurance Company	A-	Baa2	BBB+
Hartford Life and Accident Insurance Company	A	A2	A
Hartford Life and Annuity Insurance Company	A-	Baa2	BBB+

## AWARDS AND RECOGNITION

- World's Most Ethical Companies, *Ethisphere Institute*, (2008-2012, 2014-2016)
- Climate Leadership Award, *U.S. EPA*, (2014-2015)
- Fortune 500: No. 160, *Fortune* (2015)
- Barron's 500: No. 356, *Barron's* (2015)
- Carbon Performance Leadership Index, Carbon Disclosure Project, (2008-2015)



(2010-2015)



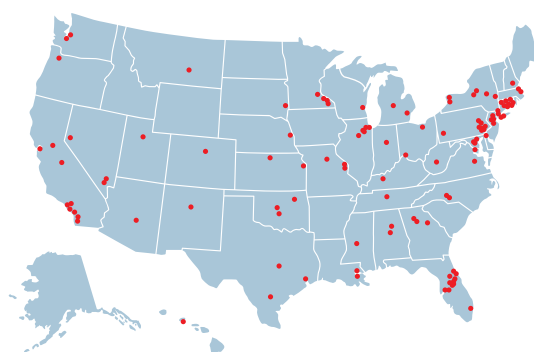
(2010-2015)

## FUN FACTS

- The Hartford serves more than one million small businesses.
- The Hartford is a founding partner of U.S. Paralympics.
- The Hartford celebrated its 200th anniversary on May 10, 2010.
- The Hartford's trademark logo echoes the majestic stag depicted in Sir Edwin Landseer's 1851 painting *Monarch of the Glen*. A hart fording a stream is a natural symbol for a company named The Hartford.
- The Hartford provided insurance for the only home Abraham Lincoln ever owned.



The Golden Gate Bridge opened in 1937. Construction of the bridge was bonded by The Hartford.



## U.S. LOCATIONS

as of 12/31/15

The Hartford writes business across the United States and has more than 100 offices located throughout the country.



**THE HARTFORD**

<sup>1</sup> Source: 2014 A.M. Best data

<sup>2</sup> Source: 2014 LIMRA Market Share Rankings

<sup>3</sup> Source: Barron's, "Top Mutual Fund Families," February 6, 2016. The Barron's/Lipper Fund Survey ranks fund families by evaluating the asset-weighted returns of funds in five categories: U.S. equity, world equity, mixed equity (balanced), taxable-bond, and tax-exempt bond utilizing Barron's methodology. Barron's did not include sales charges and 12b-1 fees in calculating returns. All rankings are based on the one-year period ending 12/31/15. Past performance is not indicative of future results.

<sup>4</sup> As of May 1, 2015 (date of last rating agency action from A.M. Best), April 23, 2015 (date of last rating action for Moody's), and April 20, 2015 (date of last rating action for Standard and Poor's):

- Hartford Fire Insurance Company ratings are on positive outlook at A.M. Best, Moody's and Standard and Poor's.
- Hartford Life Insurance Company ratings are on stable outlook at A.M. Best, Moody's, and Standard and Poor's.
- Hartford Life and Accident Insurance Company ratings are on stable outlook at A.M. Best, and Standard and Poor's and on positive outlook at Moody's.
- Hartford Life and Annuity Insurance Company ratings are on stable outlook at A.M. Best, Moody's, and Standard and Poor's.

For more details about The Hartford Financial Services Group, Inc., refer to our most recent Form 10-K and/or 10-Q and the other filings we make with the Securities and Exchange Commission. All of these are available at the Investor Relations section of The Hartford's website: <http://ir.thehartford.com>. Current financial information can also be obtained from the latest Investor Financial Supplement accessible through the Investor Relations website. We assume no obligation to update this fact sheet, which speaks as of the dates indicated.